

Simple Pricing for Individual Wellness/Weight Loss Packages-ALL CLIENTS

Pmt Plans Available	NEW CLIENTS		NEW Friends & Family (F&F) CLIENTS (see criteria on page 2)	
	NEW CLIENTS	NEW Friends & Family (F&F)	LEGACY CLIENTS	LEGACY Friends & Family (F&F)
Packages All costs are per person				
Jump Start (2 visits)	\$380 (\$20 off reg)	\$360 (\$40 off reg)	\$320 (\$80 off reg)	\$280 (\$120 off reg)
6-Week* (4 visits)	\$490	\$420	\$360	\$305
12-Week* (most popular) (7 visits)	\$700	\$600	\$495	\$425
6-Month* (13 visits)	\$1120	\$960	\$795	\$680
Follow-Up Packages (30-min ea): After completing a 6-Month Package OR 6 x 30 min health coaching				
6-Pack (6 visits)	\$420 (\$405#)	\$360 (\$345#)	\$315 (\$300#)	\$285 (\$270#)
12-Pack (12 visits)	\$840 (\$810#)	\$720 (\$690#)	\$630 (\$600#)	\$570 (\$540#)

* Packages include 1.5-hr Initial Consultation, 1-hr Visit 2 Report & Meal Plan Instruction, then 30-minute follow ups thereafter.

#Bonus: Complete 3+ Follow-Up 6-Packs OR refer 3+ friends & family members that become clients; **\$15 off 6-Pack.**

1 for FREE visits at end of package (1 FREE visit for 6- & 12-week; 2 FREE visits for 6-month package) if Pd Up Front

Call or text (877-978-9355) or email (anna@lovetolivewell.com) with any questions you may have.

Flexible Spending Account (FSA) or Health Savings Account (HSA) Eligible

Who qualifies for the Friends & Family (F&F) rate? 1) friends & family members who start a package together, 2) friends & family members who start a package after the original client, 3) military, emergency personnel (e.g. fire, law enforcement, emergency department, ICU), essential/front line workers (e.g. teachers, grocery store workers, etc.) during 2020-2022 of the pandemic, 4) Medicare/Disability recipients who begin a program after January 1, 2022. **Documentation is required for #3 & 4.**

Who qualifies for Legacy F&F rate (grandfathered pricing if started before December 31, 2021)? This pricing applies to 1) friends & family members who start a Love to Live Well package together, 2) additional family members who start after the original client but before December 31, 2021, 3) current clients who are Military, or receive Medicare or Disability (documentation must be shown at the initial consultation to qualify).

Regular versus Packaged Pricing

- **Regular Rate is \$160/hr**—only clients who choose “Pay-As-You-Go” rather than a package will pay this rate (rare).
 - “Pay-As-You-Go” (PAYG) **unpackaged: Initial Consultation (\$240), Visit 2 (\$160), 30-minute follow-ups (\$80)**

Packages DO offer lower rates and are encouraged for longer-lasting lifestyle change:

- **New Client Rate** is ~\$140/hr (almost 15% off regular rate); PAYG after a package: \$75/follow-up
- **New Friends & Family⁺ Rate** is ~\$120/hr (25% off regular rate); PAYG after a package: \$70/follow-up
- **Legacy Client⁺ Rate** (for current clients) is ~\$100/hr (almost 40% off regular rate) PAYG after a package: \$60/follow-up
- **Legacy Friends & Family⁺ Rate** is ~\$85/hr (over 45% off regular rate) PAYG after a package: \$50/follow-up
- **Sliding Scale Fee⁺ Rate** is \$40/visit regardless of whether 1.5-hr, 1-hr, **OR** 30-minute follow-up (65% off regular rate)

+Must meet qualifications

Think of the **12-Week OR 6-Month Packages** as programs focused on longer-lasting change, because it takes time to build habits out of new healthy behaviors. The **6-Week Package** establishes behavior change and gets you on the right track, but it might take more to **keep you** on the right track. Don't underestimate the value of **learning how to maintain** your healthier habits and goal weight. The **Jump Start** better fits those who are *really* motivated but just need a plan and initial measures.

These packages may be used for weight loss, to manage conditions like diabetes, hypertension, high cholesterol, IBS, etc, or just to learn how to eat healthier in general or how to eat vegetarian more effectively or prevent repeating family history.

See [website](#) for detailed descriptions of all services PLUS how to know which one fits you best.